

**CITY OF NEWTON, MASSACHUSETTS
PURCHASING DEPARTMENT
COMPARISON OF BIDS
INVITATION #15-36**

S&D Laser Printer Maintenance & Management Services & Supplies - NPS

Bid Opening: 10:00 am., October 30, 2014
School - Cindy Brown

Bidders	Northern Business	LogixServices dba Amtek	Image Technology	Toshiba Business	Konica Minolta	CTS Services
Networked Laser Printer Maintenance Services based on an estimated* 345,000 black/white printed pages per month (see inventory file attached): per month	\$2,894.00	\$3,450.00	\$3,105.00	\$4,102.05	\$6,188.19	\$10,074.00
14	\$40,516.00	\$48,300.00	\$43,470.00	\$57,428.70	\$86,634.66	\$141,036.00
Networked Laser Printer Maintenance Services based on an estimated* 27,000 color pages per month (see inventory file attached):	\$1,860.00	\$1,485.00	\$2,430.00	\$2,160.00	\$3,423.24	\$3,375.00
14	\$26,040.00	\$20,790.00	\$34,020.00	\$30,240.00	\$47,925.36	\$47,250.00
Local Laser Printer Maintenance Services based on a flat fee per printer per month: Estimate245 printers (see inventory file attached)	\$1,780.00	\$2,998.80	\$2,940.00	\$3,058.75	\$4,068.00	\$14,700.00
14	\$24,920.00	\$41,983.20	\$41,160.00	\$42,822.50	\$56,952.00	\$205,800.00
Printer Time and Materials Repair Hourly Rate (to cover repairs of exclusionary clauses outside of contract)		\$55.00	\$100.00	\$75.00		\$90.00
50		\$2,750.00	\$5,000.00	\$3,750.00		\$4,500.00
hourly rate						
Printer repair parts for exclusionary clauses to be billed at vendor cost Estimate =		\$2,000.00	\$2,000.00		\$2,000.00	\$2,000.00
Grand Total	\$91,476.00	\$115,823.20	\$125,650.00	\$134,241.20	\$193,512.02	\$400,586.00

Award Recommended To:

Chief Procurement Officer *Date*

Department Head Date

Mayor or his designee Date

Notes Regarding Bid
Totals corrected by Excel